

EXHIBIT 4

OUTSIDE ATTORNEYS' EYES ONLY

IN THE UNITED STATES DISTRICT COURT
FOR THE WESTERN DISTRICT OF WISCONSIN

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ROCKWELL AUTOMATION, INC. and
ROCKWELL AUTOMATION TECHNOLOGIES, INC.,

Plaintiffs,

-vs-

Case No. 10-CV-718-WMC

WAGO CORPORATION and
WAGO KONTAKTTECHNIK GmbH & CO. KG,

Defendants.

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Videotape Deposition of:

THOMAS J. ARTMANN

Waukesha, Wisconsin

November 3, 2011

9:04 a.m.

Reported by: Lisa L. Lafler, RPR, CRR, CLR

Ref: 6481A

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1 example, to make a simple interface, as an
2 example.

3 Q. When WAGO Corporation obtains finished products
4 from WAGO Kontakttechnik, is there a transfer
5 price involved?

6 A. Yes.

7 Q. How often are transfer prices set?

8 A. The transfer price is based -- to answer the
9 question, it could be every -- it could be every
10 six months or on a yearly basis typically.

11 Q. There's not one set time in the year where
12 transfer price is set and that controls for the
13 year?

14 A. Typically not. It depends upon circumstances of
15 the economy.

16 Q. Is the transfer price that WAGO Corporation pays
17 to WAGO Kontakttechnik related at all to any list
18 price that WAGO Kontakttechnik has for its other
19 customers?

20 A. Yes, it is.

21 Q. What's the relationship?

22 A. We purchase off a euro price list at a set
23 exchange rate.

24 Q. And you say "at a set exchange rate." Is that
25 exchange rate changed at various points?

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1 A. Yes, based on the euro. If I could just add to
2 that, I said we purchase off the euro list price.
3 But we clearly purchase off the euro list price at
4 a discount off that because that is a list price.
5 So it's list minus discount and then at exchange
6 rate.

7 Q. Is the discount that's applied to the euro price
8 list the same for all products that WAGO
9 Corporation purchases?

10 A. No.

11 Q. So different products have different discounts?

12 A. Correct.

13 Q. Are the discounts off of the list price set at a
14 particular point in any given year, or does that
15 depend also?

16 A. That -- it's -- primarily those are fixed and
17 those typically do not change.

18 Q. Are those fixed -- by "those" I mean the
19 discounts. Are they fixed based upon a contract,
20 a written document?

21 A. It's fixed within our computer system. I'm not
22 100 percent sure if there's a written document
23 that lists the particular discounts. Those are
24 more historical.

25 Q. Were you involved in the establishment of the

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1 STATE OF WISCONSIN)
2) SS:
3 COUNTY OF DANE)

4 I, LISA L. LAFLER, a Registered Professional
5 Reporter, Certified Realtime Reporter, Certified
6 Livenote Reporter, and Notary Public in and for
7 the State of Wisconsin, do hereby certify that the
8 foregoing videotape deposition was taken before me
9 at Michael Best & Friedrich, LLP, Two Riverwood
10 Place, N19 W24133 Riverwood Place, Suite 200, City
11 of Waukesha, County of Waukesha, and State of
12 Wisconsin, on the 3rd day of November, 2011; that
13 it was taken at the request of the Plaintiffs,
14 upon verbal interrogatories; that it was taken in
15 shorthand by me, a competent court reporter and
16 disinterested person, approved by all parties in
17 interest and thereafter converted to typewriting
18 using computer-aided transcription; that said
19 deposition is a true record of the deponent's
20 testimony; that the deposition was taken pursuant
21 to Notice; that said THOMAS J. ARTMANN before
22 examination was sworn by me to testify to the
23 truth, the whole truth, and nothing but the truth
24 relative to said cause. Dated November 9th, 2011.

25 _____
Notary Public
In and for the State of Wisconsin